

**For Professionals:**

Hi, I'm \_\_\_\_\_ with dōTERRA calling from my home office.

Do you have a few minutes to talk now, or would there be a better time?

I'm calling to talk to you about a pivot you can make with your business where, without changing your profession, you can actually marry this into what you're already doing to give better service to your customers and also get an additional revenue stream. It's really amazing, and we're helping lots of professionals do it with fantastic results – it basically magnifies your message, your brand, your influence and your results.

I'm specifically calling you as a \_\_\_\_\_ because \_\_\_\_\_. (refer to other script page)

To make it easy to learn about in a convenient way, we put together some short posts in a Facebook group where in less than 90 minutes you can learn how to do a simple, but very effective pivot to take advantage of current market conditions. AND, even if the money is fantastic (which it is), you can't really KNOW if it's a fit until you know if you believe in the product. So... taking a look at this would include my sending you a few top-of-the-line essential oils that you can immediately use in your profession and your personal life.

There is no cost or obligation to you. All I ask is that you complete the introduction in the Facebook group.

Would you be interested in taking a look at it so you can see if it's a fit?

**For Moms/People outside of a profession:**

Hi, I'm \_\_\_\_\_ with dōTERRA calling from my home office.

Do you have a few minutes to talk now, or would there be a better time?

I'm calling to talk to you about a pivot you can make in your personal life that you can easily incorporate into your family and everyday life to naturally get support for you and your family's immune system, feel better and less stressed, and create an additional revenue stream without having to work outside the home. You make your own schedule, link arms with people who love you, and best of all it helps provide you with peace of mind on so many levels in these crazy times.

I'm specifically calling you as a \_\_\_\_\_ because \_\_\_\_\_. (refer to other script page)

To make it easy to learn about in a convenient way, we put together some short posts in a Facebook group where in less than 90 minutes you can learn how to do a simple, but very effective pivot to take advantage of current market conditions. AND, even if the money is fantastic (which it is), you can't really KNOW if it's a fit until you know if you believe in the product. So... taking a look at this would include my sending you a few top-of-the-line essential oils that you can immediately use in your home.

There is no cost or obligation to you. All I ask is that you complete the introduction in the Facebook group.

Would you be interested in taking a look at it so you can see if it's a fit?